ITFOCUS

FOR INSURANCE PARTNERS · CONSTRUCTION

Your subcontractor clients come back to renewal with the answers ready.

Technology and security for DFW subcontractors, in English and Spanish.

Enterprise security since 1997 · One bilingual team

WHERE YOUR SUB CLIENTS GET STUCK

TODAY		WITH ITFOCUS
A fake bank-change email redirects a draw to a stranger's account.	→	**A written callback rule the AP team follows on every bank-detail change.**
The cyber application asks about MFA, backups and training, and nobody is sure of the answer.	→	**The controls are in place and documented, so the client answers accurately.**
The renewal form sits on the controller's desk for weeks.	→	**We prepare the security answers with evidence. The client reviews and signs.**
Spanish-first crews skip training they can't follow.	→	**10-minute talks at the morning huddle, in Spanish or English.**

HOW A REFERRAL WORKS

STEP 1 · TODAY

You introduce

An email introduction copying Luis, for a sub with 15 or more people on their own computers.

STEP 2 · NEXT

We call the client

A free 20-minute review of how they protect payments and answer the application. We quote only if they want help.

STEP 3 · WHEN WORK IS DONE

You stay in the loop

With the client's written permission, a short status note when the work is done. The application stays between you and the client.

WHAT WE DO, AND WHAT STAYS WITH YOU

WE DO

- ☑ Put the controls in place: callback rule, email domain protection, MFA, backups, lock and wipe for lost devices
- ☑ Most subs start with a fixed 7-business-day project that locks down payment fraud
- ☑ Document every control so the answers hold up
- ☑ Run it every day after, with a helpdesk the crew can call in Spanish

WE NEVER

- ☒ Sell, quote or place insurance
- ☒ Give coverage advice or promise a renewal, premium or coverage outcome
- ☒ Sign or submit an application for a client
- ☒ Share a client's security details with you or a carrier without their written permission

INTRODUCE A CLIENT

Pick one sub client who needs help now or renews January to March.

Send an email introduction with the client copied, or call Luis directly. We reach out to the client and keep you posted with their permission.

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